

FAULKNER COUNTY  
**JIM B. BAKER**  
COUNTY JUDGE  
801 LOCUST STREET • CONWAY, AR 72034

FILED

FEB 14 2020

MARGARET DARTER  
FAULKNER COUNTY CLERK  
BY R. Walls DC

**IN THE COUNTY COURT OF FAULKNER COUNTY, ARKANSAS**

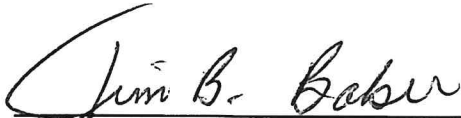
**COURT ORDER 20-031**

**IN THE MATTER OF  
ACCEPTING A BID FOR  
THE PURCHASE OF  
CONTROLS REPLACEMENT**

Having opened and reviewed the submitted bids for the proposed Controls Replacement for the Faulkner County Sheriff's Office, at 9:00 a.m. on February 12, 2020, the Faulkner County Court, by and through the County Judge, finds and orders as follows:

That American Detention Services shall be awarded the contract for the purchase of Controls Replacement, with the total bid price of \$68,500.00, pursuant to its bid, as a result of submitting the lowest responsible bid and meeting all other qualifications.

**IT IS SO ORDERED**



**Jim B. Baker**  
**Faulkner County Judge**  
**February 14, 2020**

FILED

FEB 12 2020

Faulkner County, Arkansas

Controls Replacement  
MARGARET DARTER  
FAULKNER COUNTY CLERK  
BY R. Wales DC

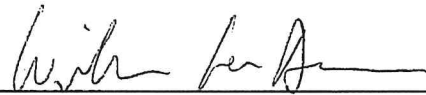
**BID SHEET**

Total Bid Price including taxes: \$168,500.00

Delivery Date: 90 Days ARO

Company Name: American Detention Services

Company Representative (Print name): William Lee Dennis

Company Representative (Signed Name): 

Date: 1-31-20



American Detention Services LLC  
PO Box 1863  
Decatur, AL 35602  
Office: 256-850-4141  
Mobile: 256-565-3875  
e-mail: [ldennis@americandetention.com](mailto:ldennis@americandetention.com)

January 31, 2020

**Faulkner County Judge's Office**  
**Attn: Controls Replacement**  
801 Locust Street  
Conway, AR 72034  
Tel: 501-450-4900

**RE: BID ON CONTROLS REPLACEMENT**

American Detention Services LLC is pleased to provide this bid per your request.

**Scope of Work:**

**American Detention Services LLC** will furnish and install (**QTY 4**) New Control Stations for **Qty (2)** Tower Control, **Qty (1)** Central Control Room, and **Qty (1)** for Juvenile Control Room, at the Faulkner County Detention Center in Conway AR.

**American Detention Services** will replace existing push button panels and control relays. American Detention will also install new UPS for each control panel. New control system will use Industrial PLC control and monitor. System will be via mouse control. New operator screens will be similar to push button panels now in use. All doors can be controlled from either control station in Tower. Central Control and Juvenile Controls will be stand alone, and will not share controls with Tower or with each other. This system will control and monitor a total of 65 doors (Tower) and 16 doors in Central Control and Juvenile.

This upgrade does *not* include any other materials or services than what is stated in this quote. Any bad field devices will be noted, but are *not* covered in this quote.

Faulkner County will pull new control cable from East Control Panel to Door 304A. This door only has 4 wires in the door frame.

**American Detention Services** will furnish and install the following:

- A) **Qty (4)** – 32” Color HDMI Monitors
- B) **Qty (4)** – C-More Industrial Solid-State PC
- C) **Qty (4)** – APC SMT1500 UPS
- D) **Qty (4)** – Micro PLC Controllers and I/O
- E) **Qty (76)** – Door Relays
- F) **Qty (1)** – 9 Conductor Control Cable for Door 304A

**Total - \$68,500.00**

We appreciate the opportunity to provide you with this Quote. Please feel free to contact me if you have any questions about this Quote, or any of our other products or services. We look forward to continued business with the Faulkner County Sheriff's Office.

**Sincerely,**

**American Detention Services LLC**

A handwritten signature in black ink, appearing to read "Lee Dennis", written in a cursive style.

**Lee Dennis**

**Regional Sales Manager**



## Lee Dennis

---

**From:** Joe Guy <mcminncountysheriff@gmail.com>  
**Sent:** Thursday, January 30, 2020 2:04 PM  
**To:** ldennis@americandetention.com  
**Subject:** Recommendation

Please accept his letter of recommendation for Lee Dennis and the staff at American detention Services.

In 2019, McMinn County, TN undertook a \$160,000 project to replace around 50 security locks in a 100 bed pod in the McMinn County Jail. The original locks were almost 30 years old, and most had become inoperable. The situation was allowing inmates to leave their cells at will, increased the risk of an escape, and significantly raised the danger to our employees.

Lee and his employees did a wonderful job demonstrating the Willow Wedge to our staff and to our County Commission. They were able to answer our questions and concerns, and even allowed some of our more "talented" inmates to attempt to compromise the demos locks he brought with him (these attempts were unsuccessful).

With a 350 bed facility, we were concerned about the impact of the installation. But Lee and his technicians were on time and prepared, and furthermore worked closely with our maintenance staff. The installation was almost seamless and barely affected our jail operations.

The locks have worked as presented, and our Sheriff's Office as well as our County Commission continue to be pleased with this installation. Lee continues to be responsive to any questions we have, and he clearly stands by his work.

Should you have to opportunity to work with American Detention Services, feel free to contact our office and speak with myself for my jail administrator, Rick Clayton, for any other questions you may have

Sincerely,

Joe Guy, Sheriff, McMinn Co TN.

Sent from [Mail](#) for Windows 10

## Lee Dennis

---

**From:** Glen McKay <gcmckayjr@gmail.com>  
**Sent:** Thursday, April 04, 2019 2:21 PM  
**To:** ldennis@americandetention.com  
**Subject:** Jail Project

To: Whom it may concern,

Well, it's been a little over a year since we upgraded our locks in the Independence County Detention Center. Talk about an upgrade! We had the 10300E minimum security locks and we were struggling with the prisoners opening doors with whatever they could find. One used a plastic spoon! Our jailers and staff could not depend on those locks to hold. Safety was a concern.

After meeting with several lock companies we landed on American Detention. Lee Dennis introduced us to the Willo Wedge Lock. We had their people come in and rewire our whole male housing unit, then install the Willo Wedge Surface Mounted Lock Pockets on all 28 cells. Since then we have had "zero" problems. The indicator lights on the wedges lets the jailers know whether or not the door is secure, thus increasing the safety of our staff. The locks are working without any problems. We love it!

Lee and his staff, along with all the install guys, were a blessing to work with. Top notch. I recommend American Detention and their products.

Glen McKay  
Maintenance Supervisor  
Independence County  
Batesville, AR 72501  
[gcmckayjr@gmail.com](mailto:gcmckayjr@gmail.com)



## WHITLEY COUNTY DETENTION CENTER

**JAILER BRIAN A. LAWSON**

1439 HWY 92 W  
WILLIAMSBURG, KY 40769

P.O. BOX 179  
WILLIAMSBURG, KY 40769



Phone (606) 549-6013

Fax (606) 549-6031

Dear Fellow Brothers and Sisters of Law Enforcement

Hello! I am Brian Lawson, Jailer of Whitley County, Kentucky. I have served as Jailer for the past five years, prior to being elected Jailer, I served as a deputy Sheriff for ten years.

I would like to drop a few lines to share my experience and partnership with American Detention. I have been working with American Detention for over the past five years. Mr. Lee Dennis and company have always gone above and beyond to assist the Whitley County Detention Center. Their work is always top notch and surpasses our expectations. They complete projects in a timely manner, stay on or under **budget** with superb results. Examples of some of the projects they have conducted for use are: **Control Panel and Board, Lock Installation and Repair, and Showers.**

In closing, I would not only recommend American Detention but I rather encourage other agencies to use this great company.

Sincerely,

Brian A. Lawson



# DAVIDSON COUNTY SHERIFF'S OFFICE

Daron Hall, *Sheriff*

506 Second Avenue North  
Nashville, TN 37201

Telephone: 615-862-8170

Fax: 615-862-8188

February 22, 2018

Sirs,

I have been doing business with American Detention Services since they opened for business. I have found their staff to be knowledgeable, helpful, friendly and courteous. I would recommend American Detention for any of your maintenance service and products. I have found that they are a good company to deal with.

A handwritten signature in black ink, appearing to read "Capt. W. Dailey".

Captain William Dailey





# Jackson County Sheriff's Office

**Sheriff Chip L. Hall**

399 Grindstaff Cove Road  
Sylva, NC 28779

Office (828)586-8901  
Fax (828) 631-1115

August 31, 2017

Dear Sir/Madam

I am writing this letter to recommend the services of "American Detention Services" to you. During our 2017-2018 fiscal year budget planning, the Jackson County Sheriff's Office was reaching out to various companies to fabricate and install new upper cell bunks. American Detention Services representative Lee Dennis contacted the Jackson County Sheriff's Office and was given the information needed to complete this task. Mr. Lee Dennis coordinated with us and sent personnel to our site and measured each cell and custom fit these bunks to each cell. American Detention Services fabricated the bunks and shipped same to the site in a very short amount of time. American Detention Services personnel arrived on site and installed the bunks in less than (2) two days, minimizing the need to ship out inmates to surrounding counties for housing while work was being completed. American Detention Services has also fabricated custom built swivel stools to meet our special needs and design of our inmate visitation modules.

We highly recommend American Detention Services for your future projects within your prisons or pre-confinement facilities because we will continue to work with American Detention Services first in the future if they can meet our direct needs.

Sincerely,

A handwritten signature in black ink, appearing to read "J. Buchanan".

John A. Buchanan  
Captain/Jail Administrator  
Jackson County Sheriff's Office

## NOTICE TO BIDDERS

Faulkner County will be accepting sealed bids on Controls Replacement for the Detention Center.

Bid specifications and Submittal forms may be obtained from the Faulkner County Judge's Office. Bids will be accepted until 9:00 am on February 12, 2020 at which time they will be opened at the Faulkner County Judge's Office, located at 801 Locust Street Conway AR, 72034. Faulkner County reserves the right to accept or reject any or all bids placed and waive formalities.

Bids should be submitted in total including taxes, for the price to be paid by Faulkner County.

Direct questions and requests for clarifications related to this RFP to Sheriff Tim Ryals at 501-450-4914.

Bids may be mailed to:

Faulkner County Judge's Office  
Attn: Controls Replacement  
801 Locust Street  
Conway AR, 72034

BID INFORMATION AND BID SPECIFICATIONS

FOR

CONTRACTOR BIDDING PROJECT

THIS BID PACKET CONTAINS INFORMATION  
CONCERNING PROJECT FOR  
FAULKNER COUNTY, ARKANSAS  
COUNTY JUDGE JIM BAKER

Controls Replacement

January 21, 2020



Faulkner County, Arkansas

Controls Replacement

Date: January 21, 2020

Reference: Controls Replacement

Bid is to be addressed to:

Faulkner County Judge's Office  
Attn: Controls Replacement  
801 Locust Street  
Conway AR, 72034

**BIDS ARE DUE ON Wednesday, February 12, 2020 @ 9:00am**

Bids may be mailed or hand delivered to Judge Jim Baker, County Judge, Faulkner County, Arkansas. All bids must be turned in prior to the 9:00 AM deadline.

\*\*\*\*\*Faxed, Phone, or e-mail bids will not be accepted.

\*\*\*\*\*All bids must be in a sealed envelope and marked Attn: Controls Replacement

**Faulkner County Sheriff's Office Controls Replacement Requirements and Specifications**

- **Furnish and install two (2) New Control Stations for Tower Control at the Faulkner County Detention Center**
- **Furnish and install one (1) New Control Station for the Central Control Room at the Faulkner County Detention Center**
- **Furnish and install one (1) New Control Station for the Juvenile Control Room at the Faulkner County Detention Center**
- **Replace existing push buttons panels and control relays**
- **Install new UPS for each control panel**
- **New control system shall use Industrial PLC control and monitor (or similar to)**
- **System shall be via mouse control**
- **Doors shall be able to be controlled from either Tower or with each other.**
- **The system should be able to control and monitor a total of 65 doors (Tower) and 16 doors in Central Control and Juvenile**

**Provider must furnish and install the following:**

- 1) **Quantity Four (4) – 32" Color HDMI Monitors**
- 2) **Quantity Four (4)- C-More Industrial Solid-State PC (or similar)**
- 3) **Quantity Four (4)- APC SMT 1500 UPS (or similar)**
- 4) **Quantity Four (4) – Mirco PLC Controllers and I/O (or similar)**
- 5) **Quantity Seventy Six (76) – Door Relays**
- 6) **Quantity One (1) – 9 Conductor Cable for Door 304A**

Faulkner County, Arkansas

Controls Replacement

## BID SHEET

Total Bid Price including taxes: \_\_\_\_\_

Delivery Date: \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Representative (Print name): \_\_\_\_\_

Company Representative (Signed Name): \_\_\_\_\_

Date: \_\_\_\_\_

FILED

JAN 31 2020

MARGARET DARTER  
 FAULKNER COUNTY CLERK  
 BY: R. Walls DC

STATE OF ARKANSAS  
 COUNTY OF FAULKNER

90117143  
**Faulkner County Judge**  
 801 Locust Street  
 Conway, AR 72034

I, Eden Cameron, do hereby certify that I am the Authorized Agent of the Log Cabin Democrat, a daily newspaper published in the city of Conway, Arkansas, and having a bonafide circulation in Faulkner County, Arkansas, that said newspaper has been published at regular intervals continuously during a period of at least twelve (12) months prior to the date of publication of the annexed:

Notice to Bidders - Controls Replacement for the Detention Center.

and is in all respects eligible and qualified to publish legal notices under the provisions of Act 152 of the 1937 Acts of the General Assembly of the State of Arkansas as amended by Act 263 of the 1937 Acts of the General Assembly of the State of Arkansas.

I further certify that said legal advertisement, a copy of which is hereby attached, was published in said newspaper on the following days, to wit:

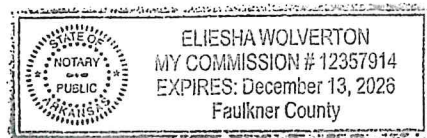
Ad Number	Date Published
90848154	01/29/20

AFFIANT: Eden Cameron

Subscribed and sworn to, this 29 day of January, 2020.

Notary Public: Eliesha Wolverson

My commission expires December 13, 2026



Cost for Printing: \$72.20  
 Cost of Affidavit: \$5.00  
 Total Cost: \$77.20

LEGALS	
<p align="center"><b>NOTICE TO BIDDERS</b></p> <p>Faulkner County will be accepting sealed bids on Controls Replacement for the Detention Center.</p> <p>Bid specifications and Submittal forms may be obtained from the Faulkner County Judge's Office. Bids will be accepted until 9:00 am on February 12, 2020 at which time they will be opened at the Faulkner County Judge's Office, located at 801 Locust Street Conway AR, 72034. Faulkner County reserves the right to accept or reject any or all bids placed and waive formalities.</p>	<p>Bids should be submitted in total including taxes, for the price to be paid by Faulkner County.</p> <p>Direct questions and requests for clarifications related to this RFP to Sheriff Tim Ryals at 501-450-4914.</p> <p>Bids may be mailed to:                  Faulkner County Judge's Office                  Attn: Controls Replacement                  801 Locust Street                  Conway AR, 72034</p>

FILED

FEB 12 2020

Faulkner County, Arkansas

Controls Replacement  
MARGARET DARTER  
FAULKNER COUNTY CLERK  
BY Rwalls DC

**BID SHEET**

Total Bid Price including taxes: \$68,500.00

Delivery Date: 90 Days ARO

Company Name: American Detention Services

Company Representative (Print name): William Lee Dennis

Company Representative (Signed Name): WLD

Date: 1-31-20





American Detention Services LLC  
PO Box 1863  
Decatur, AL 35602  
Office: 256-850-4141  
Mobile: 256-565-3875  
e-mail: [ldennis@americandetention.com](mailto:ldennis@americandetention.com)

January 31, 2020

**Faulkner County Judge's Office**

**Attn: Controls Replacement**

801 Locust Street  
Conway, AR 72034  
Tel: 501-450-4900

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**Total - \$68,500.00**

We appreciate the opportunity to provide you with this Quote. Please feel free to contact me if you have any questions about this Quote, or any of our other products or services. We look forward to continued business with the Faulkner County Sheriff's Office.

**Sincerely,**

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**Lee Dennis**

**Regional Sales Manager**



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Sincerely,

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Sent from [Mail](#) for Windows 10

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**To:** ldennis@americandetention.com  
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Glen McKay  
Maintenance Supervisor  
Independence County  
Batesville, AR 72501  
[gcmckayjr@gmail.com](mailto:gcmckayjr@gmail.com)



# WHITLEY COUNTY DETENTION CENTER

## JAILER BRIAN A. LAWSON

1439 HWY 92 W  
WILLIAMSBURG, KY 40769

P.O. BOX 179  
WILLIAMSBURG, KY 40769



Phone (606) 549-6013

Fax (606) 549-6031

Dear Fellow Brothers and Sisters of Law Enforcement

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I would like to drop a few lines to share my experience and partnership with American Detention. I have been working with American Detention for over the past five years. Mr. Lee Dennis and company have always gone above and beyond to assist the Whitley County Detention Center. Their work is always top notch and surpasses our expectations. They complete projects in a timely manner, stay on or under **budget** with superb results. Examples of some of the projects they have conducted for use are: **Control Panel and Board, Lock Installation and Repair, and Showers.**

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Brian A. Lawson



# DAVIDSON COUNTY SHERIFF'S OFFICE

506 Second Avenue North  
Nashville, TN 37201

Daron Hall, *Sheriff*

Telephone: 615-862-8170

Fax: 615-862-8188

February 22, 2018

Sirs,

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Captain William Dailey





# Jackson County Sheriff's Office

**Sheriff Chip L. Hall**

399 Grindstaff Cove Road  
Sylva, NC 28779

Office (828)586-8901  
Fax (828) 631-1115

August 31, 2017

Dear Sir/Madam

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John A. Buchanan  
Captain/Jail Administrator  
Jackson County Sheriff's Office

American Detention  
Services

BID INFORMATION AND BID SPECIFICATIONS

FOR

CONTRACTOR BIDDING PROJECT

THIS BID PACKET CONTAINS INFORMATION  
CONCERNING PROJECT FOR  
FAULKNER COUNTY, ARKANSAS  
COUNTY JUDGE JIM BAKER

Controls Replacement

January 21, 2020

RECEIVED  
FEB 04 2020  
FAULKNER CO. JUDGE

G. SLAM

FILED

FEB 12 2020

Faulkner County, Arkansas

Controls Replacement  
MARGARET DARTER  
FAULKNER COUNTY CLERK  
BY Walls DC


**BID SHEET**

Total Bid Price including taxes: **\$ 88,356.00**

Delivery Date: **02/12/2020**

Company Name: **ELECTRONIC CONTRACTING COMPANY**

Company Representative (Print name): **DAVID DAEHLING**

Company Representative (Signed Name): 

Date: **02/11/2020**

**INTERCOM OPTION:**

**Integrate existing intercom stations and intercom wiring into new jail control system (please see enclosed proposal for more detailed intercom option)**

**INTERCOM OPTION: \$ 26,215.00 (Includes tax)**

**Total Jail Controls and Intercom: \$ 114,872.00**

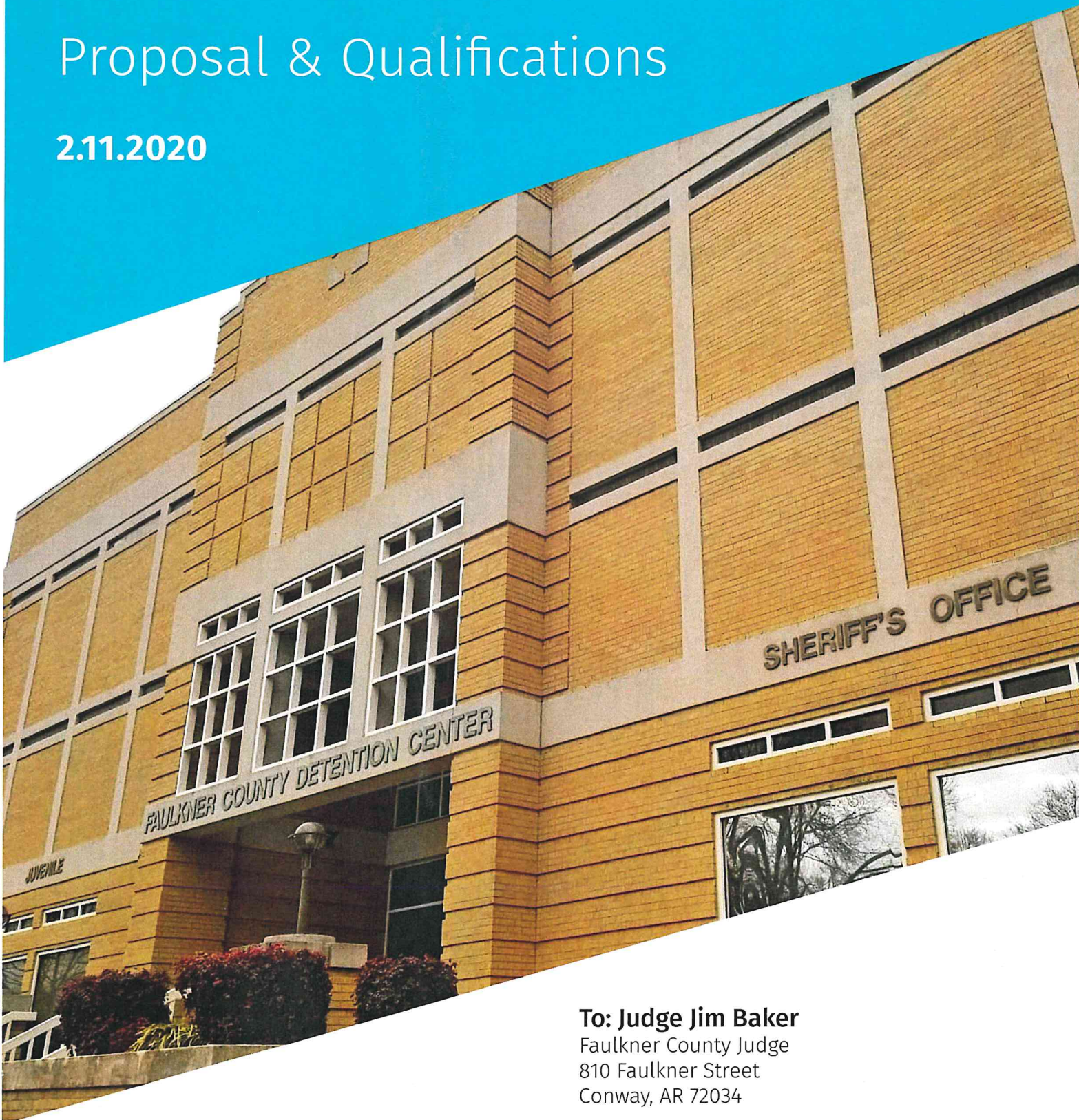


# Faulkner County Detention Center Conway, Arkansas



## Proposal & Qualifications

2.11.2020



**To: Judge Jim Baker**  
Faulkner County Judge  
810 Faulkner Street  
Conway, AR 72034

**Cass County Sheriff's Office**  
*Wm. C. Brueggemann – Sheriff*  
**City/County Law Enforcement Center**

336 Main Street  
Plattsmouth, NE 68048

402-296-9374  
bill@co.cass.ne.us

October 28, 2015

To Whom It May Concern:

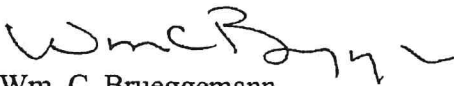
I am delighted to have been asked to write a letter of recommendation on behalf of Electronic Contracting Company. I have worked closely with the Electronic Contracting staff numerous times over the past 16 years and have nothing but positive things to say about the service and the products which they have provided to me and the Cass County Sheriff's Office. Whether it's a professional request, or a personal request, their dedication to the task, and their high ethical standards never cease to amaze me. Electronic Contracting Company is highly thought of throughout the Law Enforcement community and people, such as myself, find that the friendships that become established with their staff on every level form an awesome foundation for continued sales, service and support for our future projects.

Having only limited knowledge of what our facility security options might be, the sales staff has always taken the time to explain every step and every option that is available to us in choosing the right equipment that would fulfill our needs. The Technicians who install the equipment work closely with my staff to make every effort to avoid any disruptions of our work schedule and are expeditious with their installation in hopes of causing the least amount of disruption. The service Technicians who help train us with any newly installed equipment, and/or respond to the few service calls we've had, do so with enthusiasm and pride, which indicates their passion for the profession they are in.

I have no reservations when I say that I highly recommend Electronic Contracting Company for all of your needs. Whether it be for audio/video communications, fire alarm systems, security locks/camera's, efficient and prompt service calls, or even to make all this equipment communicate with each other, I feel that Electronic Contracting is second to none.

If you would like to talk to me personally, please don't hesitate to call.

Respectfully,

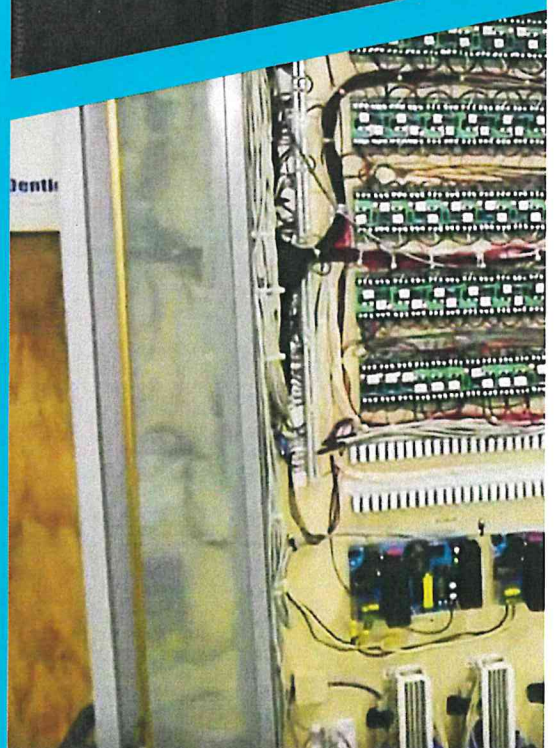
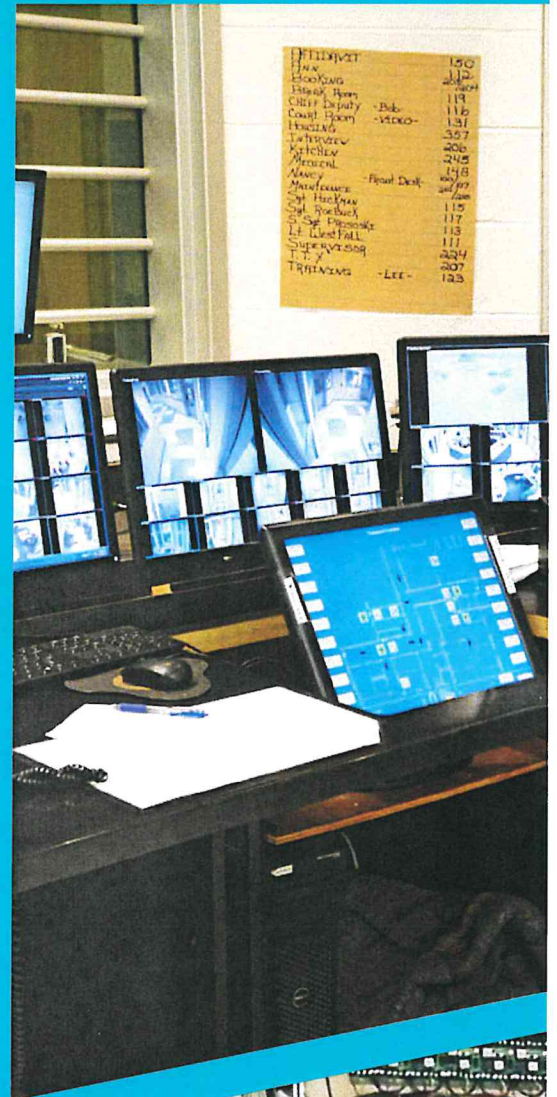


Wm. C. Brueggemann  
Sheriff – Cass County Nebraska



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- Scope of Work** 17.
- Pricing** 18.
- Project Timeline** 19.
- Warranty Terms & Conditions** 21.
- CompleteCare Service** 22.
- Contact Information** 23.





# Thank you for your consideration.

We are excited to have the opportunity to work with you on this project. We believe that our experience, knowledge, size, and flexibility put us in the perfect position to be a great partner for you on this project. Please don't hesitate to contact us at any point during this process if you have any questions.



# A Word About Us

Founded in 1958, Electronic Contracting has become one of the leading systems integration firms in the Midwest after over 60 years of business. We pride ourselves in our ability to utilize a team-based approach to provide the most cost-effective solution to meet our clients' needs and are unique in our ability to fabricate in-house custom configurations and components.

A partnership with Electronic Contracting is more than just a handshake. We aim to build relationships based on trust and reliability and make every effort to handle projects with the upmost care and efficiency. We dedicate our time to work with you every step of the way, so together we can bring all of your needs to light and provide a solution that is exactly what you're looking for.

From our corporate headquarters in Lincoln, Nebraska, Electronic Contracting Company is built around a high-quality team of design, sales, installation, service and support personnel. We solve the needs of churches, corporate, correctional, education, healthcare, and industrial facilities every day. Below are some of the common systems we incorporate in our solutions.

## Access Control

Controlling access to your facility and certain rooms within it is a huge asset to have for any Security System. Our certified staff can provide you with state of the art Access Control Systems that can integrate with your Video Surveillance Systems.

## Active Shooter

In the event of an Active Shooter, every second counts and every life matters. Our team can design and install an Indoor Active Shooter Detection System that can instantly detect when shots are fired & display the location, and alert authorities.

## Audio/Visual

From Digital Signage to Professional Sound to Video Walls, we do it all when it comes to AV Systems. Our certified designers, programmers, & engineers can automate & provide central control for all your AV systems.

## Intercom/Paging

Communication is key for any organization. With our intercom systems, users can create specific tones & voice messages for each emergency situation in order to distribute pre-recorded emergency instructions.

## Intrusion

Detection is the first step to protecting your facility's staff & property. Our intrusion detection systems will alert you immediately of any breach, & Central Monitoring is available for instant response.

## Video Surveillance

Video Surveillance has become a vital part of an organization's security measures. Our team can customize a system specific to your facility's needs using the latest technology available today.

For a more complete list of the systems and solutions we offer, please visit:

<https://eccoinc.com/solutions>

# Corporate Profile

## Location of Corporate Headquarters

- ▶ **6501 North 70th Street  
Lincoln, Nebraska 68507**

## Office Locations

- ▶ **Lincoln, Nebraska**
- ▶ **Omaha, Nebraska**
- ▶ **Kansas City, Missouri**
- ▶ **Springfield, Missouri**
- ▶ **Wichita, Kansas**
- ▶ **Little Rock, Arkansas**

Location of Office Assigned to this Project — **Little Rock, Arkansas**

Number of Years in Business — **61**

Former Organization Names — **Electronic Equipment Supply Co.**

Date of Incorporation — **1978**

State of Incorporation — **Nebraska**

Legal Company Organization — **S Corporation**

Facility Size — **25,000-square-feet**

Completed Projects — **10,000+**



# Corporate Profile Cont.

## Officer Names & Addresses:

- ▶ **Owner**  
Phyllis Acklie
  
- ▶ **Chairman**  
Jeffrey L Schumacher
  
- ▶ **President & CEO**  
Kyle Habben
  
- ▶ **Executive Vice President**  
Matt Thorne
  
- ▶ **VP Finance, Treasurer, Asst. Secretary**  
Bruce E Petersen
  
- ▶ **VP of Operations**  
Habe Darr

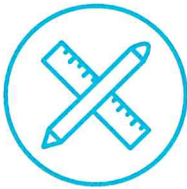
## Question Contacts:

- ▶ **Billing Questions**  
Bruce Petersen  
402.465.6924  
bpetersen@eccoinc.com
  
- ▶ **Service Questions**  
Kyle Robinson  
816.841.8007  
krobinson@eccoinc.com

# What We Do

Electronic Contracting offers turnkey technology solutions that are tailored to facilities' exact needs. We don't believe in "out-of-the-box" or "one-size-fits-all" solutions where what you see is what you get. We value our client relationships and strive to provide simple and cost-effective solutions that give facilities the maximum benefits.

## Design



Our design team consists of three areas: Sales Support Engineers, Project Engineers, and Field Engineers. Our Sales Support Engineers work with our sales team to help design your solution. They determine based on your needs what products and technologies are to be used and from there they create a bill of materials. Once we engage in a partnership, the Project Engineers utilize CAD to create shop drawings consisting of floor plans and one-line diagrams. They detail how the system is going to function, and with those details they finalize the bill of materials. Our Field Engineers take the design and make them a reality. They bring the systems to life by programming each one in accordance with your expectations.

## Installation



Electronic Contracting Company's installation department consists of experienced and professional technicians. They possess the industry's most respected certifications and are backed by advanced support technicians and engineers. Our installation technicians believe in nothing less than a neat and clean installation. Installations are the signature mark our company leaves on a facility, so we strive to make every mark we leave a memorable and everlasting one. We don't install our systems and call it a day. Our installation department spends time after an install training the end-users on how to use the system. We give our clients a full understanding of how to operate our systems so they can get the most value out of our partnership.

## Service



Electronic Contracting Company's service department is staffed by experienced and highly qualified electronics technicians that take pride in resolving our clients' service needs in a thorough and efficient manner. Through our dedicated on-call service technicians, service is available 24 hours a day, 7 days a week. After hours calls are routed to the on-call technician during the initial call. This ensures the fastest response time possible, especially for critical life safety system requirements. Our service department offers service contracts on all our systems to provide our clients with service at a great value.

# Certifications

No certification is more useful than our decades of experience but we have them too. Below are a few that pertain to this project.



**Axis  
Certified  
Professional.**



**Biamp Education Experience**



**Biamp Education Experience**





# Our Team

Our company structure allows us to be very nimble, decisions tend to not get bogged down with layers of bureaucracy. One of our best attributes as a company is our ability to react to projects that change at a rapid pace.

- Total Number of Employees — **115+**
- Number of Design Staff — **12**
- Number of Installation Staff — **52**
- Number of Project Management Staff — **4**
- Number of Software Programming Staff — **4**



“

I have no reservations when I say that I highly recommend Electronic Contracting Company for all your needs. Whether it be for audio/video communications, fire alarm systems, security locks/cameras, efficient and prompt service calls, or even to make all this equipment communicate with each other, I feel that Electronic Contracting is second to none.

Bill Brueggemann  
Sheriff | Cass County Nebraska



Sales Engineer

**David Daehling**

David has been in the industry for over 20 years. During that time he has provided communication, fire alarm, and security systems for hundreds of clients including Barry County Jail, IZard County Jail, and Stone County Jail.



Executive Vice President

**Matt Thorne**

Matt oversees our technical operations and leads our team of engineers, programmers, and drafters. Matt holds certifications from CTS-D, Crestron DMC-E-4K, and is one of our Crestron certified Master Programmers. Matt has provided insight to our work for over 20 years.



Vice President of Operations

**Habe Darr**

As an over 20-year veteran of Electronic Contracting Company, Habe works with all offices to coordinate and manage installation and service in our territories to ensure our clients receive quality solutions and responsive service.



**Systems Engineer/Designer**

**Brad Oberg**

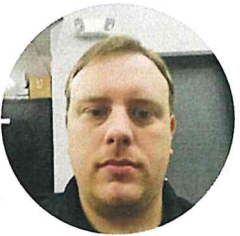
Brad has over 15 years of systems engineering experience designing security systems for clients such as Barry County Jail, Boone County Jail, Grundy County Jail. He's certified in CTS, NICET I Audio Systems, NICET IV Fire Alarm Systems, and Crestron DMC-D-4K.



**Systems Programmer**

**Matt Kubes**

Matt has been with us for 15 years, programming major jail projects including Barry County Jail, Boone County Jail, Grundy County Jail. He's certified in Biamp Tesira SERVER (9335), Biamp TesiraFORTE (10919), CTS, Crestron DMC-D-4K, and a Crestron Certified Programmer.



**Lead Installer**

**Rory Thelen**

Rory holds a CTS-I certification and has 9 years of experience installing electronic systems for hundreds of clients including Barry County Jail, Boone County Jail, and Grundy County Jail.





# Our Clients

We have a very long list of great organizations we have had the pleasure of working with over the years. Below are a few projects with similarities to yours.



## Barry County Sheriff's Office Cassville, Missouri

ECCO replaced the existing Jail Control System and Intercom Head-End to provide the Stone County Sheriff's Office with modern, jail technology solutions. The system features 3 Touch Screen Monitors that control the entire jail.



## Boone County Sheriff's Office Harrison, Arkansas

The Boone County Sheriff's Department moved from a 36-bed facility in downtown Harrison to a new 103-bed facility on the south edge of Bellefont. ECCO provided the head-end of an integrated intercom & jail control system, and integrated it with the access control, lighting, TV, video surveillance, & water valve systems for centralized touch screen control.



## Cass County Sheriff's Office Plattsmouth, Nebraska

The Cass County Law Enforcement Center houses the offices of the Cass County Sheriff, the Plattsmouth Police, & a 110-bed jail. ECCO provided audio monitoring, facility & visitor intercom, video surveillance, & an integrated touch screen jail control system.



## Grundy County Sheriff's Office Trenton, Missouri

The Grundy County LEC replaced the previous 104-year-old, 16-bed jail. Now, they have the benefit of a modern, 30-bed maximum security facility. ECCO provided an integrated touch screen jail control system, video surveillance, visitation phones, access control, fire alarm, & facility intercom systems.



## Izard County Sheriff's Office Melbourne, Arkansas

The Izard County Detention Center is a long-term lockup facility with a capacity of 34 inmates and four state 309 inmates. ECCO provided an integrated Jail Control & Intercom System for their jail, allowing for better communication and more efficient security.



## Norton Correctional Facility Norton, Kansas

ECCO upgraded the Public Address System and replaced Door Lock & Intercom Control Panels. The system features Touch Screens Monitors that control the entire jail, allowing for door lock, intercom, and utility control.

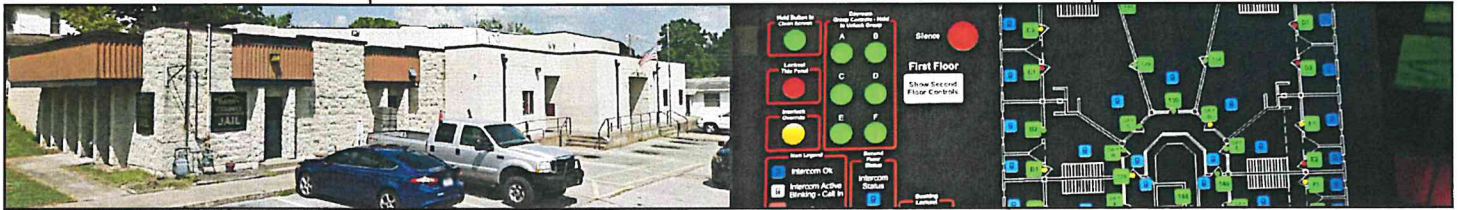
For a more complete list of the clients we've recently worked with as well as client profiles, please visit:

<https://eccoinc.com/projects>



# Featured Projects

## 1 Barry County Jail



### Location

- ▶ Cassville, Missouri

### Systems

- ▶ Facility Intercom
- ▶ Touch Screen Jail Control System

### Services

- ▶ Design
- ▶ Estimating
- ▶ Installation
- ▶ Integration
- ▶ On-Going Support
- ▶ Project Management
- ▶ Service

### Contact

**Gary Davis**  
Barry County Sheriff  
Phone: (417) 847-3121

# Featured Projects

2

## Cass County Law Enforcement Center



### Location

- ▶ Plattsmouth, Nebraska

### Systems

- ▶ Access Control
- ▶ Audio Monitoring
- ▶ Facility Intercom
- ▶ Touch Screen Jail Control System
- ▶ Video Surveillance
- ▶ Visitation Phones

### Services

- ▶ Design
- ▶ Estimating
- ▶ Installation
- ▶ Integration
- ▶ On-Going Support
- ▶ Project Management
- ▶ Service

### Upgrades

- ▶ Head-End Video Surveillance System from Analog to Digital

### Additions

- ▶ IP Cameras

### Contact

**Bill Brueggemann**  
Cass County Sheriff  
Phone: (402) 296-9370

### Testimonial

**"I couldn't be happier with Electronic Contracting. They've done a wonderful job. They've answered my questions, and they're there when I need them."**

# Featured Projects

3

## Grundy County LEC



### Location

- ▶ Trenton, Missouri

### Systems

- ▶ Access Control
- ▶ Audio Monitoring
- ▶ Facility Intercom
- ▶ Fire Alarm
- ▶ Touch Screen Jail Control System
- ▶ Video Surveillance
- ▶ Visitation Phones

### Services

- ▶ Design
- ▶ Estimating
- ▶ Installation
- ▶ Integration
- ▶ On-Going Support
- ▶ Project Management
- ▶ Service

### Upgrades

- ▶ Access Control System Upgrade

### Contact

**Rodney Herring**  
Grundy County Sheriff  
Phone: (660) 359-2828

### Testimonial

**"Everybody's on a budget these days, and ECCO has basically done everything they can to meet my needs, and they've done that on my budget. They're a dependable company. They're a reputable company. They've been around, and anytime I have a problem, they're always there for me to help me fix that problem. I get very quick service. They're very responsive, and its just been a great partnership with them in the 8 years that I've been here at this facility."**



# Scope of Work

Electronic Contracting Company (ECCO) will furnish and install a fully functional Touch Screen Jail Control and Intercom System Addition. Included in our proposal is the following:

## JAIL CONTROL SYSTEM

### JAIL CONTROLS

- ▶ Furnish and install four (4) 32" Touch Screen Monitors. Quoted Monitors are capable of Touch Screen or for use with a mouse.
- ▶ Furnish and install New Head End Equipment including a PC for each Monitor, Door Lock Relays, and Door Open/Closed Relays and Wiring Cabinets as needed.
- ▶ Integrate Existing Door Locks and Door Sensors into New Jail Control System for Door Release and Door Status Monitoring.
- ▶ Engineered Drawings of the New Jail Control System along with Equipment Data Sheets.
- ▶ Comprehensive Pretest of Existing Jail Control System to determine any Existing Faults. If any faults are found with the Existing Wiring, ECCO will consult with Owner for Needed Repairs.
- ▶ Programming and 100% testing of New Jail Control System and Locks
- ▶ New Cabling to Door 304A
- ▶ Thorough training of Owner's Personnel on the New Jail Control System

### INTERCOM ADDITION

- ▶ Replace Existing Intercom Headend with New Equipment and Interface Existing Speakers (37) into New Jail Control System. All Existing Speakers and Intercom Wiring will be reused
- ▶ One Intercom Microphone will be installed at Each Control Monitor
- ▶ Each Intercom Station will have an icon on the Control Monitor. Owner will have the availability to group the Intercoms into Multiple Paging Zones (i.e. All Page, 2E, 2W, 3E, 3W etc.)
- ▶ Programming and 100% testing of New Intercom Interface into Jail Control System
- ▶ Thorough training of Owner's Personnel of the New System

### EXCLUSIONS/QUALIFICATIONS

- ▶ Customer will have the flexibility to view and control the areas currently being controlled at Each Control Monitor or, at the Push of a Button, the ability to control the whole facility from One Monitor or transfer controls to Different Control Monitors
- ▶ Proposal is based upon reusing the Existing Wiring, but does not include repairs to Existing Wiring Conditions (Faults, Shorts, etc.) found after pretesting (See pretesting of Existing Equipment noted in Scope of Work)
- ▶ Proposal does not include any 120VAC Wiring
- ▶ Proposal does not include Any New Conduit or Raceway Systems except as needed from Existing Control Panel Wiring to New Monitors and Equipment

# Pricing

<b>Base Total for Jail Control System</b>	<b>\$80,967</b>
<b>Applicable Sales Tax</b>	<b>\$7,389</b>
<b>Total for Jail Control System</b>	<b>\$88,356</b>
<b>Base Total for Intercom System Addition</b>	<b>\$24,999</b>
<b>Applicable Sales Tax</b>	<b>\$2,217</b>
<b>Total for Intercom System Addition</b>	<b>\$26,516</b>
<b>Grand Total</b>	<b>\$114,872</b>

Note: This proposal is subject to acceptance within 45 days. We reserve the right to submit new prices thereafter.

Proposal Prepared By: *David Dachling*

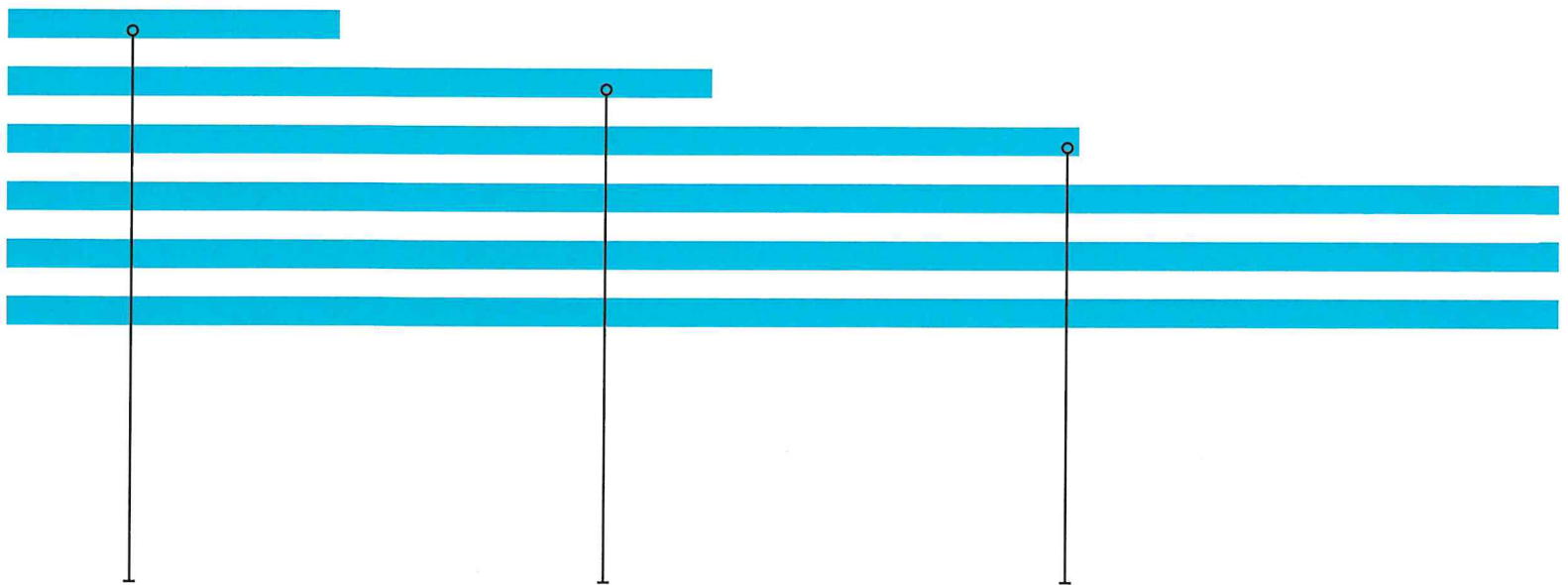
Proposal Acceptance Signature:

To: **Judge Jim Baker**

Faulkner County Judge  
810 Faulkner Street  
Conway, AR 72034

# Project Timeline

The following is a high-level order of events for the Faulkner County Detention Center's Jail Control System and Intercom Addition.



## Award of Project

Upon award of the project we begin to add team members to help complete the design. We will work with you during this time to make sure that the systems we are going to integrate into your space work for you in the best way.

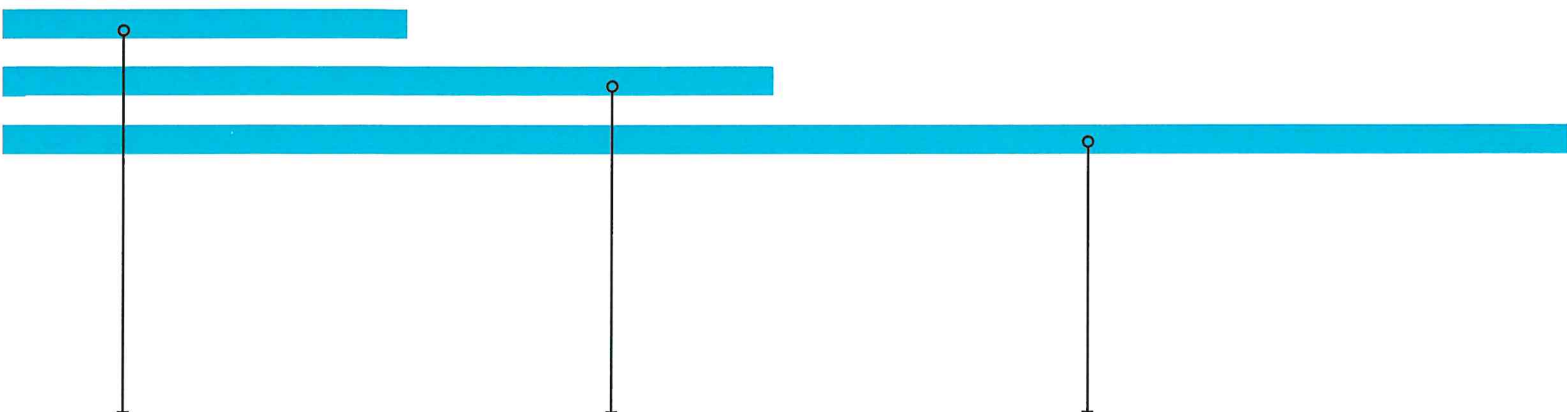
## Completion of Design Intent

When we have a finished design and scope we will bring drafting on board to produce shop drawings with every detail accounted for so all the partners on the project know our needs when they go to do their work.

## Approval of Shop Drawings

Once our shop drawings are approved we will begin to execute our plan of procurement. Equipment will start to arrive in our warehouses and we will begin pre-assembly of racks and carts to minimize our time needed on-site.





### Installation

When the time comes, our teams of experienced install technicians will descend on your project, go through all the required on-site safety trainings and begin our install. We work closely with the other contractors to serve their schedules even as they change.

### Finish Installation

Our installation will complete with engineers and programmers on-site going through the systems and making sure everything is up and working as intended. At this time we will provide the first round of trainings as well.

### Warranty Period

As a standard, for the first year after project completion we provide a warranty on our installation and facilitate equipment warranties free of charge. If you would like additional training, preventative maintenance as well as additional years of warranty, we can provide that also.

# Warranty Terms & Conditions

Materials and labor provided by Electronic Contracting Company are warranted for a period of one year after completion of installation or the first beneficial use of the equipment by the end-user, whichever comes first. Warranty coverage applies to defects in materials and workmanship. Damages caused by lightning, water damage, normal wear and tear, intentional abuse or misuse of the system are excluded.

Required periodic testing per local codes is also excluded, unless such testing is included in the original contract. (NOTE: If the systems stated are being serviced or inspected by any company other than Electronic Contracting Company, during the warranty period, then ALL warranty to the customer is void).

Warranty service shall be provided by Electronic Contracting Company during normal working hours (8:00 A.M. to 4:30 P.M., Monday through Friday).

Emergency after-hours warranty service is available at a rate of one-half the current regular day time service rate. Sunday and holiday warranty service is available at the full current daytime rate. A two hour minimum service charge applies to all after-hours service calls.

Equipment purchased from, but not installed by, Electronic Contracting Company shall be returned to Electronic Contracting Company for warranty repairs. On-site service is available for equipment not installed by Electronic Contracting Company; however, additional labor necessary to remove such equipment is not included under the warranty.

Equipment purchased from, but not installed by Electronic Contracting Company shall be covered by the manufacturers' standard warranty period and shall commence as of the date of sale.

# CompleteCare Service

With our CompleteCare Service Offerings, Electronic Contracting has you covered for the life of your system, giving your investment peace of mind.

## SERVICE AGREEMENTS



- ▶ **SYSTEM HEALTH CHECK-UP:**
  - FIRMWARE/SOFTWARE CHECK, EVALUATION, & UPDATES IF REQUIRED
  - SITE MEETING TO DISCUSS ITEMS NEEDING ATTENTION
  - EDUCATION ON CURRENT CODES & NEW TECHNOLOGIES
  - CAMERA REFOCUSING AND CLEANING
  - REQUIRED BATTERY REPLACEMENTS
  - TRAINING AND REORIENTATION
  - HEAD-END MAINTENANCE
  - FUNCTIONALITY TESTING
  - SYSTEM MAINTENANCE
  - FIRMWARE UPGRADES
- ▶ NO CHARGE FOR SERVICE CALLS DURING NORMAL BUSINESS HOURS OR 24/7
- ▶ DISCOUNTED RATE FOR PARTS AFTER THE WARRANTY PERIOD
- ▶ FULL AND PARTIAL INSPECTIONS AS REQUIRED BY CODE
- ▶ PRIORITY PLACEMENT IN SERVICE CALL QUEUE
- ▶ CENTRAL STATION MONITORING SERVICE
- ▶ QUARTERLY CHECK-IN PHONE CALL

## DEVICE MONITORING



- ▶ IMMEDIATE NOTIFICATION OF FAILURES
- ▶ REAL-TIME HEALTH STATUS
- ▶ REDUCE DOWNTIME
- ▶ PROACTIVE SERVICE
- ▶ MONITOR ANY IP DEVICE
  - VIDEO SURVEILLANCE SYSTEM
  - INTERCOM/PAGING SYSTEM
  - ACCESS CONTROL SYSTEM
  - AUDIO/VISUAL SYSTEM
  - NURSE CALL SYSTEM
- ▶ **SAMPLE USE CASES:**
  - KNOW IF YOUR PROJECTOR LAMP LIFE IS LOW BEFORE IT FAILS DURING A MEETING
  - KNOW WHEN YOUR CAMERA IS OFFLINE BEFORE AN INCIDENT
  - KNOW WHEN AN INTERCOM/PAGING SPEAKER IS FAILING
  - KNOW WHEN A VIDEO DISPLAY IS OFFLINE
  - KNOW WHEN YOUR SERVER IS OFFLINE



# Contact Information

Electronic Contracting Company

## **Little Rock Office**

8030 Counts Massie Rd Ste B

North Little Rock, AR 72113

Phone (501) 904-3005

## **David Daehling**

ddaehling@eccoinc.com

## **Matt Thorne**

mthorne@eccoinc.com

Again, please let us know if you need anything or have any questions during this process!





**Electronic Contracting Company  
8030 Counts Massie RD  
Suite B  
North Little Rock, AR 72113**

RECEIVED  
FEB 11 2020  
FAULKNER CO. JUDGE

ⓐ 3:54 pm  
Sally  
Grip

**Faulkner County Judges Office  
Attn: Controls Replacement  
801 Locust Street  
Conway, AR 72034**

FILED

FEB 12 2020

MARGARET DARTER  
Faulkner County Clerk  
Controls Replacement  
BY D. Walls DC

Faulkner County, Arkansas

**BID SHEET**

Total Bid Price including taxes: \$111,508.97

Delivery Date: February 12, 2020

Company Name: Cornerstone Detention Products, Inc.

Company Representative (Print name): Brian Burleson

Company Representative (Signed Name): B. Burleson

Date: 2-11-2020



Cornerstone Service  
 Norment Security Group  
 South Central Regional Office  
 2391 NE Loop 410 Ste 208 San Antonio, TX 78217  
 Phone (256)560-4434, Fax (210) 467-5130  
[www.cornerstonedetention.com/services/](http://www.cornerstonedetention.com/services/)  
 NC-ASLB – Lic. No. 00213P2, Lic. No. 008237P5  
 VA DCJS #11-3536, VA DCJS #11-9615

### Contact Information Sheet

Date: February 11, 2020

To: County Judge Jim Baker

Phone: 501-450-4914

E-Mail:

From: \*\*\*\*\*

Reference: Controls Replacement

Cornerstone Detention. – South Central  
 Service and Supply

Cornerstone Security Group –

Cornerstone -

NC-ASLB - License No. 00213P2  
 VA-DCJS - License No. 11-3536

NC-ASLB – License No. 008237P5  
 VA-DCJS – License No. 11-9615

**Brian Burleson**  
 Regional Sales Manager  
 Direct: 256-560-4434  
 Cell: 210-709-9080  
 Fax: 210-467-5130  
[Email: bburleson@cornerstonedetention.com](mailto:bburleson@cornerstonedetention.com)  
<http://www.cornerstonedetention.com/>



GSA Schedule 84 # GS-07F-269AA





Cornerstone Service  
 Norment Security Group  
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[www.cornerstonedetention.com/services/](http://www.cornerstonedetention.com/services/)  
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 VA DCJS #11-3536, VA DCJS #11-9615

**Controls Replacement**

DATE: February 11, 2020  
 TO: Faulkner County  
 PROJECT: Controls Replacement  
 LOCATION: 801 Locust Street. Conway, AR 72034  
 ARCHITECT: NA

(Proposal summary) We Propose the Following: Security Electronics Upgrade from existing simplex graphic panels to PLC (Program Logic Control) Qty 4 Stations. With Touch Screen Mouse Controlled Monitors.

**Scope of Work**

**Part 1 -** Furnish and install the work as designated below, except as specifically excluded under Part 2:

**1.1 - Demo Existing Graphic Panels for Door Control**

- Qty 4 work Areas. Master Control, Juvenile, and East & West Tower.

**1.2 - Scope of Work**

- Furnish and install two (2) New Control Stations for Tower Control at the Faulkner County Detention Center
- Furnish and install one (1) New Control Station for the Central Control Room at the Faulkner County Detention Center
- Furnish and install one (1) New Control Station for the Juvenile Control Room at the Faulkner County Detention Center
- Replace existing push buttons panels and control relays
- Install new UPS for each control panel
- New control system has PLC control and monitor
- System will be via mouse control
- Doors will be controlled from either Tower or with each other.
- System will control & monitor a Qty of 65 doors (Tower) 16 doors Central Control & Juvenile

**Please sign and return one copy for our files.**

This proposal is subject to acceptance with in 30 days from the date hereon, and to all standard terms and conditions noted on the attached page.

We hope this proposal will merit your placing with us your business, which will have our best attention in pursuing the work to completion.

By: \_\_\_\_\_

Accepted: \_\_\_\_\_

Firm: \_\_\_\_\_





Cornerstone Service  
 Norment Security Group  
 South Central Regional Office  
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**Controls Replacement**

**Furnish and Install Material:**

- 1) Quantity Four (4) – 32" XBOX LED Monitor 720p
- 2) Quantity Four (5) – HPZ240 SFF Computer
- 3) Quantity Four (4)- APC SMT 1500 UPS (or similar)
- 4) Quantity Four (4) – Mirco PLC Abba Logic
- 5) Quantity Six (6) – MLC 16R Output Adapter
- 6) Quantity Three (3)- MLC 32I Input Adapter
- 7) Quantity One (2) – 19” Rack Rails
- 8) Quantity Two (2) – Phoenix Power Supplies
- 9) Quantity One (1) – Cisco POE Switch
- 10) Quantity One (1) – 27” IPS LED Monitor
- 11) Quantity One (1) – Ethernet Adapter
- 12) Quantity Four (4) – Client Workstations
- 13) Quantity Three (3) – 1500 Watt UPS
- 14) Quantity One (1) – 2500 Watt UPS

**Part 2 - We specifically exclude the following:**

- 2.1 - Labor to receive, unload, distribute, layout, and installation of materials supplied by us but designated for installation by others.
- 2.2 - Final cleaning and protection of work-in-place.
- 2.3 - All conduit, raceways, standard back boxes, handholds, innerduct, pull strings, wire, cabling, etc. not identified above.
- 2.4 - Any excavating and concrete work not identified above.

**Please sign and return one copy for our files.**

This proposal is subject to acceptance with in 30 days from the date hereon, and to all standard terms and conditions noted on the attached page.

We hope this proposal will merit your placing with us your business, which will have our best attention in pursuing the work to completion.

By: \_\_\_\_\_

Accepted: \_\_\_\_\_

Firm: \_\_\_\_\_



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 VA DCJS #11-3536, VA DCJS #11-9615

**Controls Replacement**

**Part 3 - Clarifications:**

- 3.1 - Cornerstone Team will conduct Engineered Site Visit to confirm scope of work.
- 3.2 - Lead Time on Materials 6-8 weeks upon approved submittals
- 3.3 - Onsite lead time possible 4 weeks
- 3.4 - Monthly progress payments will be required for work completed.
- 3.5 - Project includes One Year Warranty on material and workmanship.
- 3.6 - **We assume all existing field wire is in good working condition and in place to install new Security Electronics System.**

**Part 4 - General Notes:**

- 4.1 - Norment will provide its standard General Liability Insurance. (Certificate furnished upon request)
- 4.2 - We are not responsible for broken or damaged materials (except that caused by our own employees) nor for the protection of same.
- 4.3 - We will perform periodic clean-up of waste generated by our work and deposit debris into containers or dumpsters provided by others.
- 4.4 - Suitable secured dry storage space is to be provided by the Customer for our materials and protection of same.
- 4.5 - Payment & Performance Bonds are not included.
- 4.6 - Norment includes sales/use tax unless customer is tax exempt (certificate required).

**Base Proposal Total - \$111,508.97**

**Please sign and return one copy for our files.**

This proposal is subject to acceptance with in 30 days from the date hereon, and to all standard terms and conditions noted on the attached page.

We hope this proposal will merit your placing with us your business, which will have our best attention in pursuing the work to completion.

By: \_\_\_\_\_

Accepted: \_\_\_\_\_

Firm: \_\_\_\_\_



Cornerstone Service  
 Norment Security Group  
 South Central Regional Office  
 2391 NE Loop 410 Ste 208 San Antonio, TX 78217  
 Phone (256) 560-4432, Fax (210) 467-5130  
[www.cornerstonedetention.com/services/](http://www.cornerstonedetention.com/services/)  
 NC-ASLB – Lic. No. 00213P2, Lic. No. 008237P5  
 VA DCJS #11-3536, VA DCJS #11-9615

***Controls Replacement***

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**OPTIONS**

The following options are tendered, and should the Customer elect, can be included in Cornerstone scope contingent upon Cornerstone being awarded the Base Proposal scope as identified above.

**Option No. 1:**

Cornerstone will furnish and install Intercom, Camera, Head End equipment to integrate into the new door control system to be controlled from the new upgraded door control monitors.

**Option No. 1 Total - \$44,500.00**

**Please sign and return one copy for our files.**

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This proposal is subject to acceptance with in 30 days from the date hereon, and to all standard terms and conditions noted on the attached page.

We hope this proposal will merit your placing with us your business, which will have our best attention in pursuing the work to completion.

By: \_\_\_\_\_

Accepted: \_\_\_\_\_

Firm: \_\_\_\_\_

## **Standard Inclusions, Exclusions, Terms, & Conditions**

### **Standard Inclusions: (As they apply to the scope of work)**

1. Proper engineering documents for submittal, installation and operation and maintenance
2. Field measurements and verifications for Cornerstone's scope of work only.
3. Sales and use taxes as applicable to the project and Cornerstone's scope of work.
4. Termination of wiring for electric locks, locking devices, strikes and door position switches as controlled by our scope of work only.
5. The necessary torx-pin security screws for our materials only

### **Standard Exclusions: (As they apply to the scope of work)**

1. Power relays for other systems (i.e. HVAC, Electrical, etc.)
2. All main electrical supply AC power, per division 16, including power to security and detention equipment
3. Temporary power and lighting for final testing of equipment
4. Fire labels on doors and frames where field installation, hardware, and/or glass prevents U.L. labeling. However, doors and frames will be manufactured to U.L. construction standards with documentation provided.
5. Security caulking and sealants not specifically included
6. Caulking not required as a part of glass installation
7. Field finish painting or touch-up of prime paint
8. Final Cleaning
9. Trash debris container and its removal
10. Anchors, screws, fasteners, etc., including security type, not directly required by our installation scope of work
11. The protection of materials furnished by our company once they have been installed in place
12. Field measurements of any kind
13. Furnishing or installing louvers of any kind
14. Furnishing or installing aluminum windows and storefronts of any kind, including hardware
15. Demolition work, patching or repairing of existing structures and removal, relocation or re-installation of any existing materials
16. Cutting or patching of concrete or masonry materials
17. Furnishing or installing any standard/commercial type access doors and frame
18. Any chain link fencing material and associated supporting materials or hardware
19. Core drilling of any kind
20. Flashing or counter flashing of any kind
21. Roll up doors, or counter shutters
22. Repairs to frames installed by others

### **Standard Terms & Conditions:**

1. Use of this proposal in any way, including but not limited to listing Cornerstone as a subcontractor with the Owner, issuing a letter of intent, allowing Cornerstone to commence work or preparation for work, including submittals and/or drawings, will constitute acceptance by Customer of this bid proposal. Cornerstone and Customer will execute a ConsensusDocs 750 subcontract form to memorialize their agreement, supplemented and modified only as provided by this bid proposal which shall be incorporated by reference into the final subcontract. In the event of any conflict between the terms of this bid proposal and any other documents stating terms of the final subcontract, this bid proposal shall govern.
2. A change in the price of an item of material of more than 5% between the date of this bid proposal and the date of installation shall warrant an equitable adjustment in the subcontract price.
3. Cornerstone shall maintain insurance with coverage and limits only as provided by Cornerstone's existing insurance program evidenced by its certificate of insurance available request.
4. Cornerstone's Schedule of Values shall be used to determine progress payments. All sums not paid for when due shall bear interest at the rate of 1 ½ % per month from due date until paid or the maximum legal rate permitted by law whichever is less; and all costs of collection, including reasonable attorney fees, shall be paid by Customer. The proper venue to resolve any disputes arising under the subcontract shall be the place where the project is located, and the laws of said place shall govern all such disputes arising out of the subcontract.
5. Any retainage withheld from progress payments to Cornerstone shall not exceed the lesser of the retainage terms set forth in (1) the contractor's agreement with the owner, or (2) the statutes of the state in which the work is being performed.
6. Cornerstone shall be given a reasonable time in which to make delivery of materials and/or labor to commence and complete the performance of the subcontract. All deliveries and work performed shall be in accordance with a mutually agreed to project schedule and subsequent mutually agreed to updates. Cornerstone shall be entitled to adjustments of time and price where occasioned by any cause of any kind and extent beyond Cornerstone's control, including but not limited to: delays caused by Customer, the owner, general contractor, architect and/or engineers; armed conflict or economic dislocation resulting there from; embargos, shortages of labor, raw materials production facilities or transportation; labor difficulties; civil disorders of any kind; action of civil or military authorities; vendor priorities and allocations; fires, floods, accidents and acts of God. Should work be delayed by any of the aforementioned causes for a period exceeding ninety (90) days, Cornerstone shall be entitled to terminate the subcontract. Cornerstone change proposals must be processed in not more than 30 calendar days or as otherwise indicated on the change proposal.
7. The express warranties set forth in the subcontract documents are provided in lieu of all other warranties, expressed or implied, and the warranties of merchantability and fitness for a particular purpose are hereby disclaimed by Cornerstone. Cornerstone is not responsible for special, incidental, or consequential damages. Cornerstone is not responsible for damage to its work by other parties, and any repair work necessitated by such damage is extra work. All materials shall be furnished in accordance with the respective industry tolerance of color variation, thickness, size, finish, and texture and performance standards. Cornerstone must receive all warranty claims not more than one (1) year after completion of Cornerstone's work, and Cornerstone must be provided a reasonable opportunity to inspect and make corrections, or such warranty claims are barred.
8. Except as specifically required by the work and specifications included in this bid proposal, Customer shall furnish all temporary site facilities, including site access, storage space, hoisting facilities, guard rails, covers for floor, roof and wall openings, security, parking, safety orientation, break and lunch facilities, toilet and wash facilities, drinking water and other water facilities, electrical service, telecommunication service, lighting, heat, weather protection, fire protection, and trash and recycling services.
9. To the extent that performance and payment bonds are included in this bid proposal or in the case that it is added by change order, the bond forms must be the ConsensusDocs 260 and 261 or substantially equivalent as approved by Cornerstone.
10. Cornerstone will not provide any credits for enrollment in an owner- or contractor- controlled insurance program unless notified prior to proposal and acknowledged in Cornerstone's proposal. In the event Cornerstone provides a credit, it shall be final and no calculation of credits by a wrap-up administrator or others shall be binding on Cornerstone.
11. Lien waivers and/or waivers of claim(s) shall not apply to any retainage withheld; shall not apply to unbilled changes, to claims which have been asserted in writing or which have not yet become known to Cornerstone; shall be conditional upon receipt of funds to Cornerstone's account.
12. Unless noted otherwise, proposal is based entirely on materials considered to be the standard products of Cornerstone Detention Products, Inc.
13. Cornerstone will not be required to indemnify other parties, including but not limited to, the general contractor, construction manager, architect, and owner, for incidences that are not the sole responsibility of Cornerstone Detention Products, Inc. or that may violate statutory law in the state of the project.





777743677570



Delivered  
Wednesday 2/12/2020 at 9:53 am



**DELIVERED**

Signed for by: L.DAVIS

[GET STATUS UPDATES](#)  
[OBTAIN PROOF OF DELIVERY](#)

**FROM**  
San Antonio, TX US

**TO**  
CONWAY, AR US

**Shipment Facts**

**TRACKING NUMBER**  
777743677570

**SERVICE**  
FedEx First Overnight

**DOOR TAG NUMBER**  
DT105348378849

**WEIGHT**  
0.5 lbs / 0.23 kgs

**DELIVERED TO**  
Receptionist/Front Desk

**TOTAL PIECES**  
1

**TOTAL SHIPMENT WEIGHT**  
0.5 lbs / 0.23 kgs

**TERMS**  
Shipper

**SHIPPER REFERENCE**  
CONTROLS REPLACEMENT

**PACKAGING**  
FedEx Envelope

**SPECIAL HANDLING SECTION**  
Deliver Weekday

**STANDARD TRANSIT**  
 2/12/2020 by 9:00 am

**SHIP DATE**  
 Tue 2/11/2020

**ACTUAL DELIVERY**  
Wed 2/12/2020 9:53 am

**Travel History**

Local Scan Time

Wednesday, 2/12/2020

9:53 am	CONWAY, AR	Delivered
8:20 am	CONWAY, AR	On FedEx vehicle for delivery
7:26 am	CONWAY, AR	Delivery exception Customer not available or business closed
6:52 am	CONWAY, AR	On FedEx vehicle for delivery
6:51 am	CONWAY, AR	At local FedEx facility
12:06 am	MEMPHIS, TN	Arrived at FedEx location

Tuesday, 2/11/2020

7:42 pm	SAN ANTONIO, TX	Picked up
3:26 pm	SAN ANTONIO, TX	Picked up Tendered at FedEx Office
3:13 pm		Shipment information sent to FedEx



1121 2  
10 9 19 3  
8 7 6 5 4

PEEL HERE



1 Open pre-sealed purple flap.

ORIGIN ID:SVZA (256) 560-4434  
BRIAN BURLISON  
CORNERSTONE DETENTION PRODUCTS  
2391 NE LOOP 410 SUITE 208

SHIP DATE: 11FEB20  
ACTWGT: 1.00 LB  
CAD: 104232440/INET4220

SAN ANTONIO, TX 78217  
UNITED STATES US

BILL SENDER

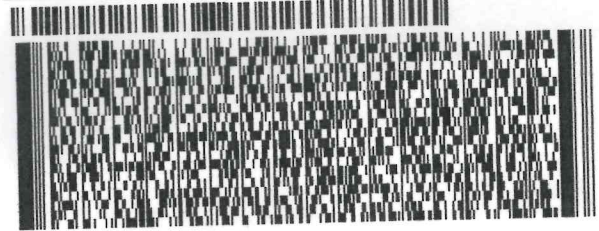
TO **CONTROLS REPLACEMENT  
FAULKNER COUNTY JUDGE'S OFFICE  
801 LOCUST STREET**

**CONWAY AR 72034**

(501) 450-4914  
INV:  
PO:

REF: CONTROLS REPLACEMENT

DEPT:



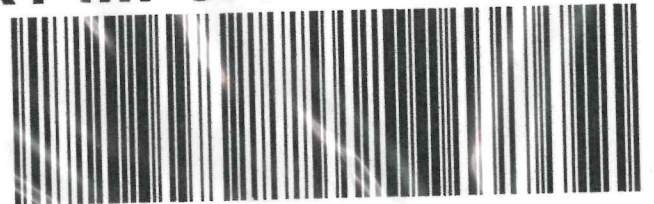
566L2049FE4A

WED - 12 FEB 9:00A  
FIRST OVERNIGHT

TRK# 7777 4367 7570  
0201

**X1 MPJA**

72034  
AR-US MEM



*9:53 A.M.  
Faulkner  
Quinn*

RECEIVED

FEB 12 2020

FAULKNER CO. JUDGE

